

Municipal services

Trusted stakeholder management,
capacity planning and project delivery



Colliers

Project
Leaders

From routine maintenance programs to building a new stadium, municipal projects require a careful balancing of priorities.

You have to consider the interests of multiple stakeholders, including city councillors, taxpayers and staff. You also need to secure the right consultants, meet tight contractual obligations, and manage capital budgets carefully.

A partner that understands the complexities of municipal infrastructure can help you deliver on the promises made to your community and get the most from your capital investment. From program planning to closeout, they can make sure your project stays on track and help mitigate cost over-runs, inefficiencies and risks.





Farmers Market and
Public Library Project
City of Hamilton, ON

How we can help

We understand the importance of building infrastructure that meets the needs of your community and costs less to operate and maintain over time.

Our expertise spans a wide array of capital projects and programs, including city transit systems, roads, libraries, parks and water treatment facilities.

Working entirely in your best interest, our experienced project management teams provide:

- **Project certainty** across all phases to ensure quality and on-time delivery. By analyzing cost estimates and tracking schedules, we help resolve challenges early so your final project is completed according to plan.
- **Accountability**, through project monitoring and reporting that is transparent and thorough. We oversee and make recommendations on design reviews, constructability, and value engineering, so you can make informed decisions at every step.
- **Proven expertise** for projects and municipalities of all sizes – from rural towns to major cities. Our in-depth project knowledge includes procurement advice, risk workshops, claims analysis, construction monitoring, quality assurance and more.
- **Sustainability**, through feasibility analyses and asset management strategies. We help you better align projects with strategic priorities and resources – and ensure your infrastructure is built to last – by examining initial project plans in exceptional detail.
- **Access to funding** by guiding you through application processes, including project eligibility requirements, budgeting decisions, and the specific details funders are looking for so your grant submissions are successful.
- **Stakeholder engagement** that is balanced and consistent. We provide clear communications throughout your project to ensure stakeholder expectations and interests are aligned.

We partner with municipalities across Canada, including:

- City of Abbotsford
- Town of Aurora
- City of Barrie
- City of Brantford
- City of Brockville
- City of Calgary
- Town of Canmore
- City of Clarence-Rockland
- City of Dawson Creek
- District of Sechelt
- Municipality of East Hants
- City of Edmonton
- City of Elliot Lake
- Ville de Gatineau
- Town of Gander
- Halifax Regional Municipality
- City of Hamilton
- City of Iqaluit
- City of Kamloops
- Town of Kapuskasing
- City of Kelowna
- City of Kenora
- City of Kitchener
- Town of Lakeshore
- Ville de Laval
- City of Markham
- City of Medicine Hat
- Town of Milton
- City of Mississauga
- City of Moncton
- City of Moose Jaw
- Municipality of Port Hope
- City of Niagara Falls
- City of Nanaimo
- Town of Oakville
- City of Ottawa
- City of Port Moody
- Prince Edward County
- City of Prince George
- City of Quesnel
- City of Regina
- Town of Richmond Hill
- City of Saint John
- City of Saskatoon
- City of Sault Ste. Marie
- City of Swift Current
- City of Timmins
- City of Toronto
- City of Vancouver
- City of Weyburn
- Town of White City
- City of Winnipeg





Delivering capital programs

Many Canadian municipalities struggle to execute their annual routine capital programs. On average, they deliver less than 70% of the capital allocated in a given budget year.

One BC municipality engaged our team to remove bottlenecks in its capital program. Integrating within their team, we helped alleviate procurement bottlenecks, owned programs of routine and provided capacity where required. Our work involved taking projects still in the concept phase and getting them approved, designed and ready to build. We then returned these projects back to the city's internal resources for delivery through construction.

The results speak for themselves:

TOTAL INFRASTRUCTURE ANNUAL PLAN: \$55-60 MILLION PER YEAR	CAPITAL PROGRAM SPENT
2017 (Prior to engaging Colliers Project Leaders)	44%
2018	71%
2019	77%
2020	96%

National presence, local focus

30

offices across
Canada

ISO

9001:2015

250+

PMP-accredited staff

99%

on-time project delivery

15,000+

public- and private-
sector projects

1

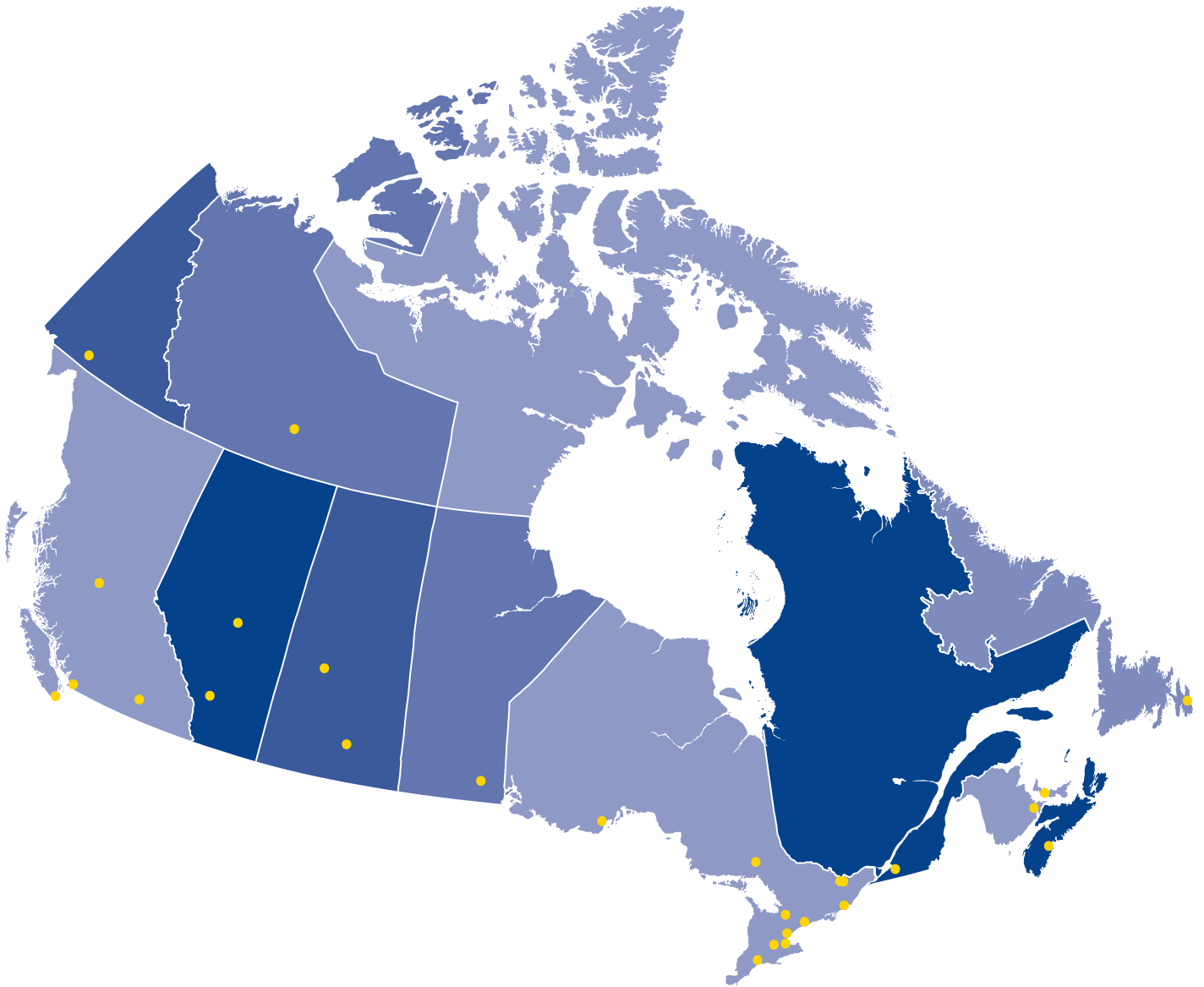
local point of contact and a
network of specialists for support

30+

years experience

75

Net Promoter
Score



Our full service offering

Get it Right Solution™

**Get it Right
Solution™**

Get it ready

Get it built

Get it performing

Get it ready

Enterprise program management

- Program/project management office (PMO) reviews, development and support
- Program/project governance and oversight
- Program/project management best practices, process mapping training and tools
- Project portfolio assessment management

Strategic portfolio intelligence

- Investment, feasibility and accommodation analysis
- Due diligence and needs assessment
- Business case preparation and development
- Portfolio optimization and revitalization planning

Get it built

Comprehensive project management

- Project oversight and monitoring
- Integration, scope, schedule, cost, quality, resources, communications, risk, procurement management and stakeholder engagement
- Sustainability objectives

Colliers Bid Document Review™

Constructability analysis

Design review

Dispute and claims resolution

Contracting and procurement advice and support

- Contracting and procurement options analysis
- Client bid procurement support and evaluation
- RFP development and implementation

Furniture, fixtures and equipment planning

Operational readiness, transition planning and efficiency assessments

Get it performing

Asset management

- Acquisition, investment and disposal strategies for real property assets
- Operational effectiveness
- Value, efficiency and cost optimization

Critical building systems review

Performance audits and reviews

- Compliance and improvement strategies
- Independent project reviews and health checks

Post-occupancy program

Warranty period oversight



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